

**UNION PACIFIC RAILROAD**  
1400 Douglas Street Omaha, Nebraska 68179

February 22<sup>nd</sup>, 2010

Alvin Z. Anderson  
Business Manager – Rail Solutions  
Environmental Packaging Technologies  
6100 West by Northwest Suite 100  
Houston, Texas 77040

Dear Mr. Anderson:

Union Pacific Railroad accepts the usage of EPT Flexitanks on our lines, with the following conditions:

- Shipments are restricted to 20 foot steel ISO containers
- Only non-hazardous materials are allowed to ship
- Flexitanks must be completely filled with product to minimize surge during transit
- Manufacturer's instructions for installation and use must be followed
- Special Commodity Quote (SCQ) addendum, acknowledging a \$500 limited liability, must be signed and returned to UPRR 72 hours before tendering equipment for shipment
- In the event of any failures attributable to the performance of any EPT Flexitank products, UPRR reserves the right to discontinue handling these devices

Sincerely,



Damage Prevention Engineer - Intermodal  
Union Pacific Railroad

The signature line has been obscured to protect privacy.  
An original document can be provided upon request.

